

# I am Desiraye Naidoo



## I am Umdloti

I am the ebb and flow of the North Coast ocean.  
I am the epitome of exuberance and energy.  
I am the dolphins that dance in the swells.  
I am the heart and soul of my family.  
I am sought after Summer Umdloti village.

## I am Umdloti Agent, Desiraye Naidoo

Good day to you I am Desiraye Naidoo and I've been with Pam Golding properties since May 2007. I specialize in residential sales in Umdloti and La Mercy. When I'm not selling property I enjoy cycling, taking long walks on the beach, reading, socializing or just spending quality time with family and friends. Get in touch and let's discuss how I can help you with your property requirements.

I have chosen a career in property because I previously had 10 years of sales experience in selling holidays out of a book and enjoyed painting pictures in client's minds. I now have the opportunity to actually show the property to the client. I won't say it's easy but every time I step into a property with a client, I still feel that excitement I did the first time I took a client out.

I have completed my course in real estate through the Jill Corefield school of real estate and obtained my NQF4 and will eventually have my NQF5 within the next 2 years. Now with my 22 years of sales experience, I feel as though I have the expertise to meet a client's property needs. I grew up on the north coast in La Mercy and I am well in touch with the community of both La Mercy and Umdloti.

My most recent property I listed and sold was in just one month with a commission of 7.5% and that was an achievement for me as I had a willing buyer and a willing seller and yes the place needed work so I got contractors I to quote and then we were able to negotiate a sale between both parties without the seller having to do any work on the property. All parties were very happy indeed.

What I love most about my chosen career in real estate is that I am all about the brand and status and that is why I chose the best real estate company in the world. Pam Golding herself is my ultimate role model and icon and all that she stands for, especially her passion for people is motivation enough to encourage me to succeed in this career.

"Desiraye is an amazing women, she is not only a mother, a friend, a wife but also a career women who is passionate about life and living. She embraces all life's challenges with vigour. Desiraye has an exuberant and vivacious personality, whose mere presence can light up a room."

Mr Kuben

## My recently sold properties



**6 bedroom house in  
Tongaat Beach**

R2,200,000

## My recently let properties



**1 bedroom apartment in  
Umdloti Beach**

R8,500 per month



**3 bedroom house in  
Genazzano**

R10,000 per month



**3 bedroom apartment in  
Umdloti Beach**

R18,000 per month



**3 bedroom apartment in  
La Mercy**

R10,000 per month

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